

## FY2025 Q3 Financial Results

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February 6, 2026

**TOKYO KEIKI INC.** (Securities code: 7721)

**TOKYO**  
**KEIKI**

## Key Takeaways

## FY2025 Q3

By the contribution of the Defense & Communications Equipment Business, net sales and operating profit increased year on year.

Net sales	¥39,748mn	Up ¥5,507mn YOY	
Operating profit	¥2,038mn	Up ¥984mn YOY	

## Full-Year Forecast for FY2025

Revised the prior earnings forecast upward.

Net sales	¥60,400mn	Up ¥100mn YOY	
Operating profit	¥4,500mn	Up ¥500mn YOY	

## The order backlog reached a record high.

FY2025 Q2	¥61,885mn	FY2025 Q3	¥64,043mn	
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### 1. Summary of Financial Results for Q3 of FY2025

2. Full-Year Forecast for FY2025

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- Business Trends
- Our Businesses

## Net Sales and P/L

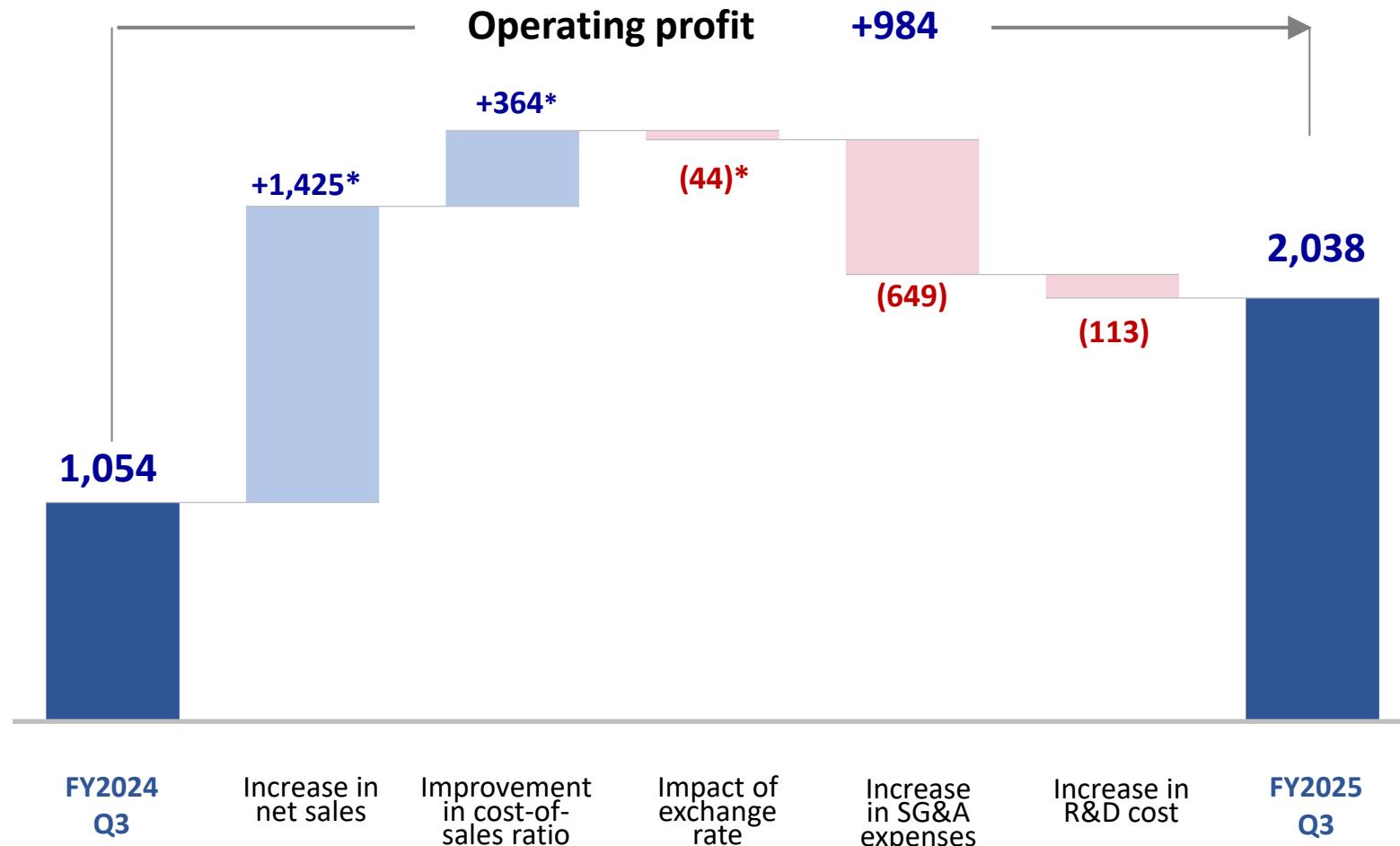
(Million yen)	FY2024 Q3	FY2025 Q3	Change	
			Amount	%
Net sales	34,241	39,748	+5,507	+16.1%
Operating profit	1,054	2,038	+984	+93.4%
Ordinary profit	1,229	2,184	+956	+77.8%
Profit attributable to owners of parent	932	1,739	+806	+86.5%
Exchange rate (JPY/USD)	152.12	148.85		

- Net sales rose year on year, driven by strong growth in the Defense & Communications Equipment Business and higher revenue across all other segments, including the Marine Systems Business.
- Operating profit increased significantly thanks to contributions from the Defense & Communications Equipment Business.

## Analysis of Changes in Operating Profit

(Million yen)

\*Estimates



- *Increase in net sales :*  
Net sales increased in the Marine Systems Business and the Defense & Communications Equipment Business.
- *Impact of exchange rate:*  
The yen strengthened to 148.85 yen per USD compared to 152.12 yen per USD in the same period last year.

## Net Sales and Operating Profit (Loss) by Segment

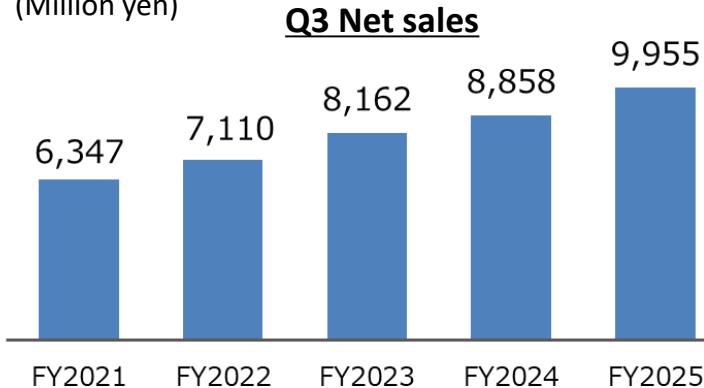
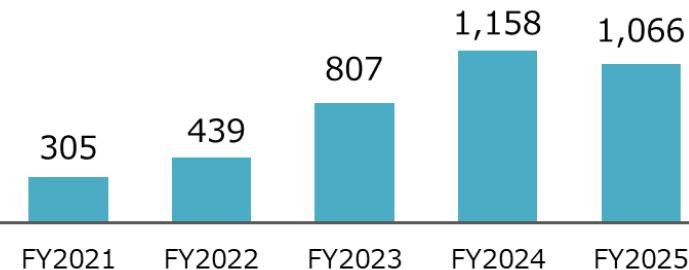
(Million yen)		FY2024 Q3	FY2025 Q3	Change	
				Amount	%
Marine Systems	Net Sales	8,858	9,955	+1,096	+12.4%
	Operating Profit	1,158	1,066	-92	-8.0%
Hydraulics and Pneumatics	Net Sales	8,376	8,498	+121	+1.4%
	Operating Profit	179	37	-142	-79.5%
Fluid Measurement Equipment	Net Sales	3,056	3,293	+237	+7.8%
	Operating Profit	183	177	-6	-3.1%
Defense & Communications Equipment	Net Sales	11,962	15,683	+3,721	+31.1%
	Operating Profit	(367)	867	+1,234	—
Others	Net Sales	1,988	2,319	+331	+16.6%
	Operating Profit	(44)	(56)	-12	—
Total	Net Sales	34,241	39,748	+5,507	+16.1%
	Operating Profit	1,054	2,038	+984	+93.4%

\*Segment sales and operating profit are presented on a pre-adjustment basis.

## Net Sales and Operating Profit (Loss) by Segment

## Marine Systems

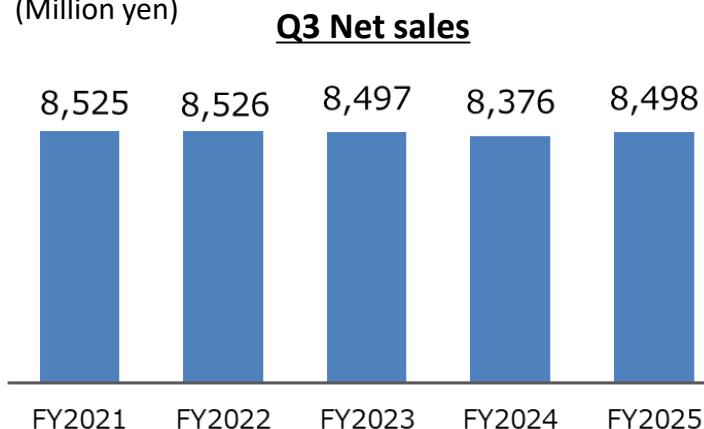
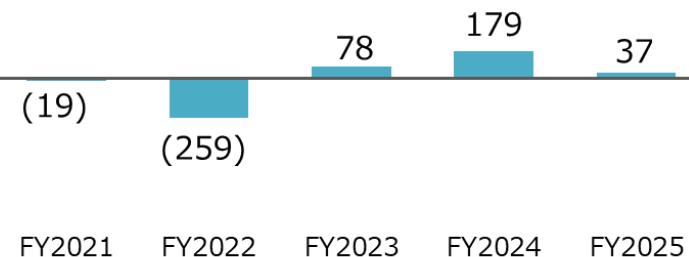
(Million yen)

**Q3 Operating profit**

- Net sales increased year on year due to steady demand for equipment for new shipbuilding, as well as continued high demand for maintenance services following the previous period.
- Despite an increase in net sales, operating profit decreased year on year due to a rise in selling, research and development, and other expenses.

## Hydraulics and Pneumatics

(Million yen)

**Q3 Operating profit**

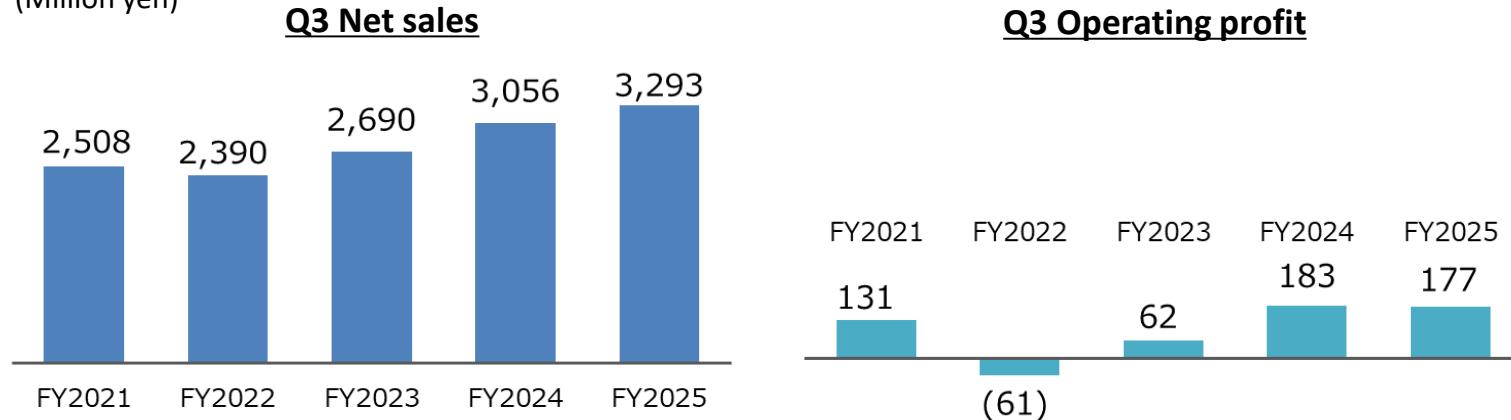
- Net sales increased year on year due to steady sales in the construction machinery market and the machine tool market despite sluggish sales in the plastic processing machinery market.
- Although net sales increased, operating profit decreased year on year due to a higher cost of sales ratio resulting from changes in the product mix caused by factors such as a decrease in deliveries of hydraulic application equipment.

\*Segment sales and operating profit are presented on a pre-adjustment basis.

## Net Sales and Operating Profit (Loss) by Segment

### Fluid Measurement Equipment

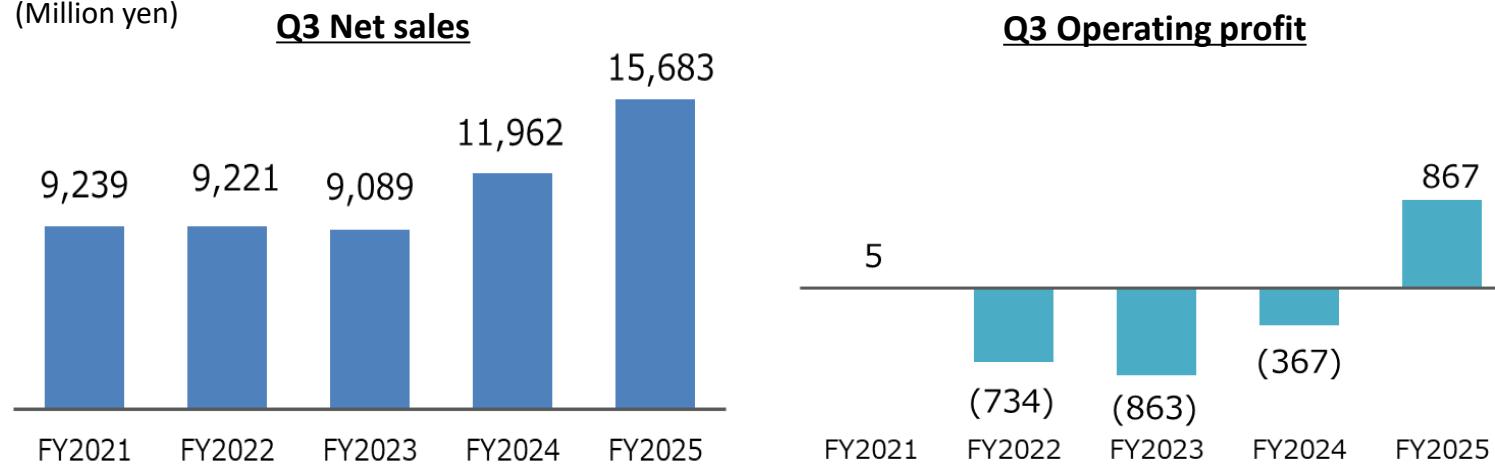
(Million yen)



- Net sales increased year on year, driven by strong performance of the new battery-powered flowmeters for the private-sector market and fire extinguishing systems for multistory parking garages.
- Although the cost of sales ratio rose partly owing to changes in the product mix, operating profit remained flat year on year due to an increase in net sales.

### Defense & Communications Equipment

(Million yen)

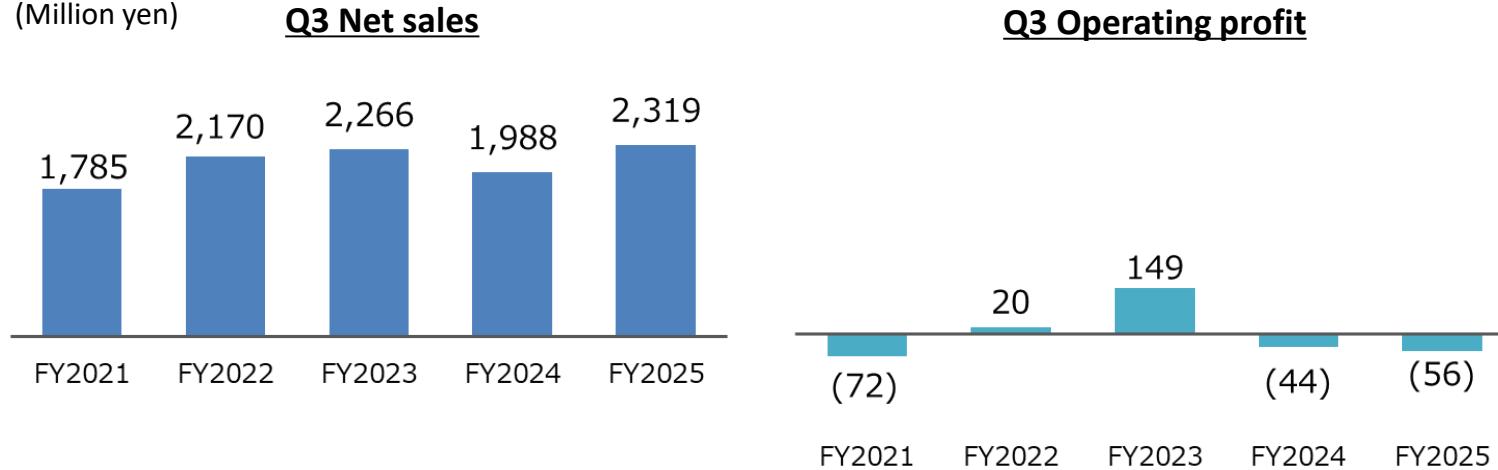


- Net sales significantly increased year on year, thanks to an increase in Japanese national defense budgets that led to a strong performance in deliveries of avionics equipment, naval onboard equipment, etc.
- An increase in net sales and an improvement in cost of sales ratio due to factors such as changes in the product mix led to a significant increase in operating profit.

## Net Sales and Operating Profit (Loss) by Segment

### Others (Inspection/Railroad)

(Million yen)



- Net sales increased year on year, thanks to steady performance of the Railway Maintenance Business.
- Although net sales increased, operating loss expanded as a result of higher raw material prices and increased R&D expenses.

## Status of Orders Received

(Million yen)	Orders Received				Order Backlog				Overview	
	FY2024 Q3	FY2025 Q3	Change		FY2024 Q3	FY2025 Q3	Change			
			Amount	%			Amount	%		
Marine Systems	9,705	10,779	+1,074	+11.1%	5,263	6,529	+1,266	+24.1%	Both orders received and order backlog increased due to strong demand for new shipbuilding and continued high demand for maintenance services, consistent with the previous fiscal year.	
Hydraulics and Pneumatics	8,763	8,939	+176	+2.0%	3,785	3,832	+46	+1.2%	Despite sluggish demand in the plastics processing machinery market, both orders received and the order backlog increased due to steady trends in the construction machinery market and demand in overseas markets moved into a recovery phase.	
Fluid Measurement Equipment	4,441	4,800	+359	+8.1%	2,907	3,424	+517	+17.8%	Although large-scale projects decreased in the Fire extinguishing systems business, both orders received and order backlog increased due to strong demand in the Measuring instruments business.	
Defense & Communications Equipment	22,123	18,507	-3,615	-16.3%	43,812	46,070	+2,258	+5.2%	In the Defense Business, orders received decreased because large-scale development projects and similar projects were recorded in the previous fiscal year, whereas there were no such projects in the current fiscal year. The order backlog reached a record high.	
Others	2,571	4,367	+1,796	+69.9%	2,317	4,189	+1,872	+80.8%	In the Railway Maintenance business, both orders received and the order backlog increased significantly due to strong sales of various equipment in addition to the mainstay inspection cars and new inertial track geometry measurement systems.	
<b>Total</b>	<b>47,603</b>	<b>47,393</b>	<b>-211</b>	<b>-0.4%</b>	<b>58,084</b>	<b>64,043</b>	<b>+5,960</b>	<b>+10.3%</b>	<b>Order backlog reached a record high.</b>	

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## Status of External Environmental Risks

	Occurrences		Business to be affected	Impact and Responses	Degree of Impact
<b>Policies of the U.S. administration</b>	• Higher tariffs	• Direct sales to the U.S.	✓ Others (U.S. sales subsidiary)	<ul style="list-style-type: none"> <li>Seek to optimize selling prices to secure profits despite a negligible amount of net sales in the U.S.</li> </ul>	Low
		• Indirect impact	✓ All Business	<ul style="list-style-type: none"> <li>Delays in obtaining parts due to the impact of the U.S.-China trade friction. In particular, if the tightening of rare earth export restrictions is prolonged, there are concerns about the impact on production in the following fiscal year and beyond.</li> <li>Strengthen the production system through earlier parts procurement, bulk purchasing to secure components, and changing suppliers.</li> </ul>	Medium
			✓ Marine Systems	<ul style="list-style-type: none"> <li>Ocean freight movement has slowed down.(-).</li> <li>Maintenance services to be affected by longer transportation distances due to changes in import and export countries (+).</li> </ul>	Unknown
			✓ Hydraulics and Pneumatics	<ul style="list-style-type: none"> <li>Sales of plastic processing machines decreased due to weak capital expenditures, particularly in the automotive industry.</li> <li>Expand sales in other markets.</li> </ul>	Medium
<b>Exchange rate</b>	• Sharp currency fluctuations		✓ Marine Systems ✓ Hydraulics and Pneumatics	<ul style="list-style-type: none"> <li>Revised the initial forecast of 140 yen per USD to 150 yen per USD for the second half.</li> <li>If the yen depreciates</li> <li>Marine Systems: foreign currency sales (+)</li> <li>Hydraulics and Pneumatics: components purchased from overseas (-)</li> </ul>	Medium
<b>Chinese economy</b>	• Economic stagnation impacting sales		✓ Marine Systems ✓ Hydraulics and Pneumatics	<ul style="list-style-type: none"> <li>Impact on sales to the Chinese domestic coastal vessels. Expand sales of high value-added products.</li> <li>Expand sales in other regions.</li> </ul>	Medium

## FY2025 Full-year Earnings Forecast

(Million yen)	Forecast			Previous Forecast (November 7)			
	FY2024 Results	FY2025 Forecast	Change	Forecast	Change		
		Amount%	%	Amount	%		
Net sales	57,650	60,400	+2,750	+4.8%	60,300	+100	+0.2%
Operating profit	4,856	※ 4,500	-356	-7.3%	4,000	+500	+12.5%
Ordinary profit	5,001	4,600	-401	-8.0%	4,060	+540	+13.3%
Profit attributable to owners of parent	3,797	3,210	-587	-15.5%	2,860	+350	+12.2%
Operating profit margin	8.4%	7.5%	-1.0pt		6.6%	+0.8pt	

■ Revised upward the forecasts that were published on November 7, 2025, taking into account the cumulative results for the first nine months and future business trends.

※ The impact of the headquarters relocation costs reduced operating profit by 400 million yen.

## Exchange rate and exchange rate sensitivity

Currency	Exchange rate			Sensitivity in Q4	
	FY2024 Result	FY2025		Basis	Operating profit
		Result through Q1 to Q3	Forecast in Q4		
USD	152.64	148.85	150.00	¥1 depreciation	+¥4 million

■ Rate against the US dollar set at the beginning: ¥140

■ Rate against the US dollar set for Q4: ¥150

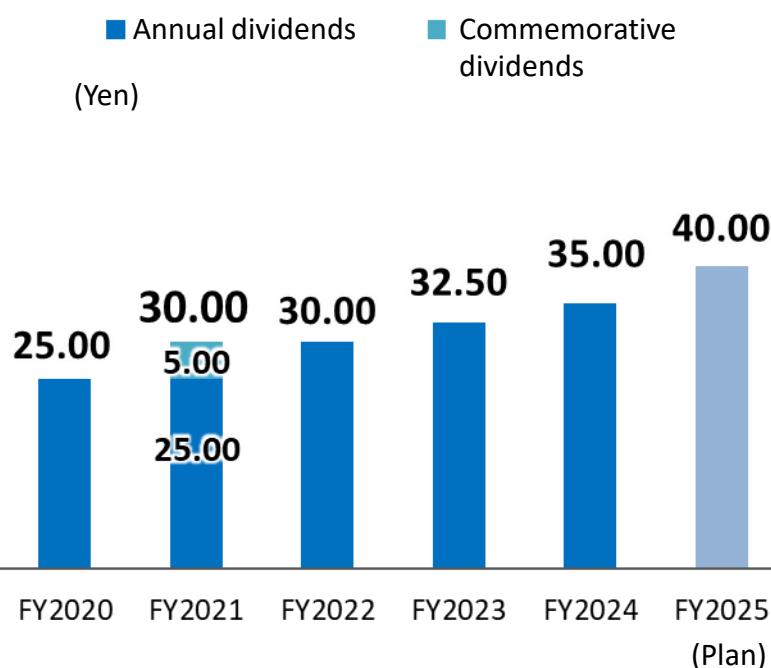
## Earnings Forecast by Segment

(Million yen)		Forecast			Previous Forecast (November 7)			Outlook
		FY2024 Results	FY2025 Forecast	Change		Forecast	Amount	
				Amount	%			
Marine Systems	Net Sales	12,529	13,500	+971	+7.8%	13,500	0	—
	Operating Profit	1,551	1,350	-201	-13.0%	1,350	0	—
Hydraulics and Pneumatics	Net Sales	11,460	11,700	+240	+2.1%	11,900	-200	-1.7%
	Operating Profit	197	100	-97	-49.3%	120	-20	-16.7%
Fluid Measurement Equipment	Net Sales	5,019	5,300	+281	+5.6%	5,200	+100	+1.9%
	Operating Profit	789	750	-39	-5.0%	610	+140	+23.0%
Defense & Communications Equipment	Net Sales	24,394	25,700	+1,306	+5.4%	25,500	+200	+0.8%
	Operating Profit	1,635	1,900	+265	+16.2%	1,520	+380	+25.0%
Others	Net Sales	4,247	4,200	-47	-1.1%	4,200	0	—
	Operating Profit	756	480	-276	-36.5%	480	0	—
Total	Net Sales	57,650	60,400	+2,750	+4.8%	60,300	+100	+0.2%
	Operating Profit	4,856	4,500	-356	-7.3%	4,000	+500	+12.5%

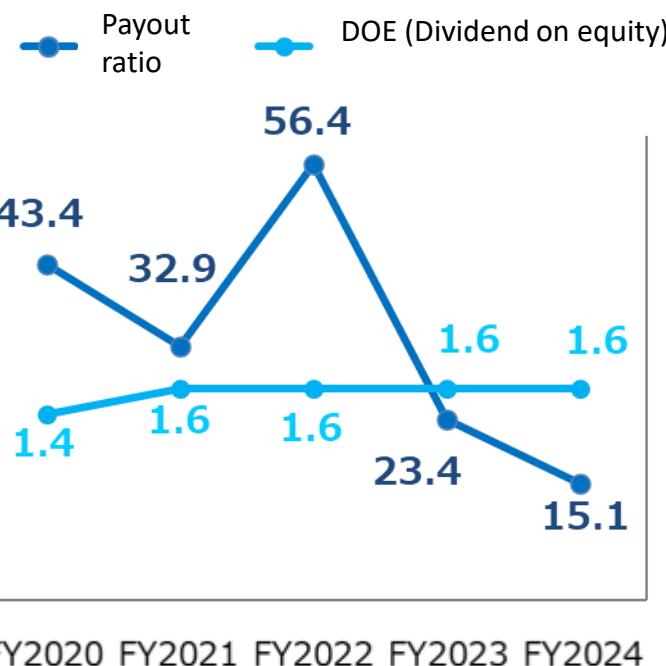
\*Segment sales and operating profit are presented on a pre-adjustment basis )

## Shareholder Returns

### Dividends trends



### Payout ratio and DOE trends



### Basic Dividend Policy

- To achieve TOKYO KEIKI Vision 2030 and enhance corporate value, we implement an optimal shareholder returns policy, being mindful of our optimal capital structure—while prioritizing investment for growth and considering the balance with our financial foundation.
- For annual dividends, we aim for stable and consistent shareholder returns, taking account of past dividend performance.

### Dividends

For FY2025 under review	¥40.00
* Record high for three consecutive years since FY2000	

### Shareholder Benefits

- Points are awarded based on the number of shares held by eligible shareholders.
- These points can be exchanged for preferred products on our dedicated website for shareholders, "TOKYO KEIKI Premium Benefits Club."
- For details, please refer to our exclusive website for shareholders:

<https://tokyokeiki.premium-yutaiclub.jp/>

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## 1. Participated in an international exhibition "INDO PACIFIC 2025"

"INDO PACIFIC 2025" was held in Sydney, Australia, from November 4 to 6, 2025.

We exhibited in a section of the Acquisition, Technology & Logistics Agency (ATLA) booth at "INDO PACIFIC 2025," jointly with the public and private sectors to showcase the advanced technological capabilities of Japan's defense equipment to the international community.

### Overview of INDO PACIFIC 2025

- An international maritime and defense exposition, celebrating the 25th anniversary since it was first held in 2000, was held on the largest scale in its history.
- More than 28,000 visitors from defense, industry, government, and maritime sectors worldwide gathered at the exposition.
- The number of exhibiting companies increased significantly to more than 1,000, and a wide range of cutting-edge technologies and international collaborations were showcased.



Scene from the exposition



INDO PACIFIC 2025 official website top page

### Main Exhibits (Including Panel Displays)



Marine autopilots for steering systems, such as automatic rudders, etc.



Inertial navigation system using high-precision ring laser gyro, installed on submarines that cannot use any external signals such as GPS for azimuth measurement



Radar warning receivers that instantly analyze radio waves around aircraft and warn pilot of threat radar signals

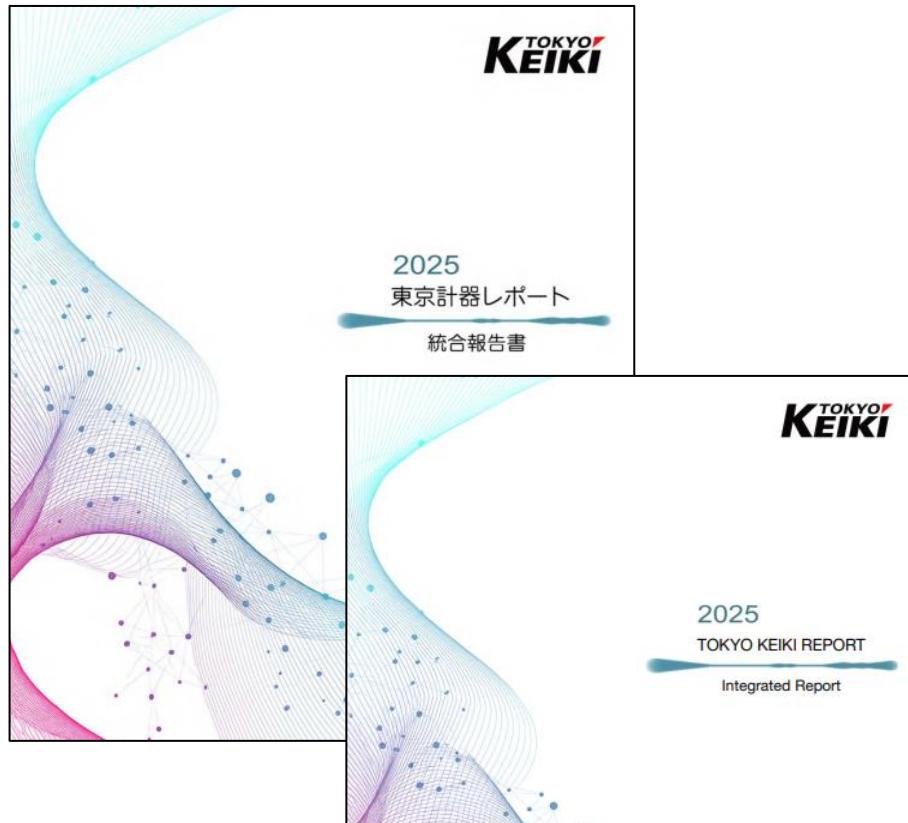
◀ Photo courtesy of Satoshi Akatsuka, IKAROS PUBLICATIONS, LTD.

## 2. Issued the integrated report "TOKYO KEIKI REPORT 2025"

In December 2025, we published our integrated report "TOKYO KEIKI REPORT 2025."

Starting this fiscal year, we have issued an integrated report in place of our conventional sustainability report in order to communicate the business activities of our Group in an easier-to-understand manner.

We hope that this report will help our stakeholders gain a better understanding of our Group's sustainability management and efforts to enhance our corporate value.



[Link to "TOKYO KEIKI REPORT 2025"](#)

### Featured Content

The Future of TOKYO KEIKI as Told by Company Presidents



\*Head of Defense Business

Growth drivers  
Venturing into Space Business



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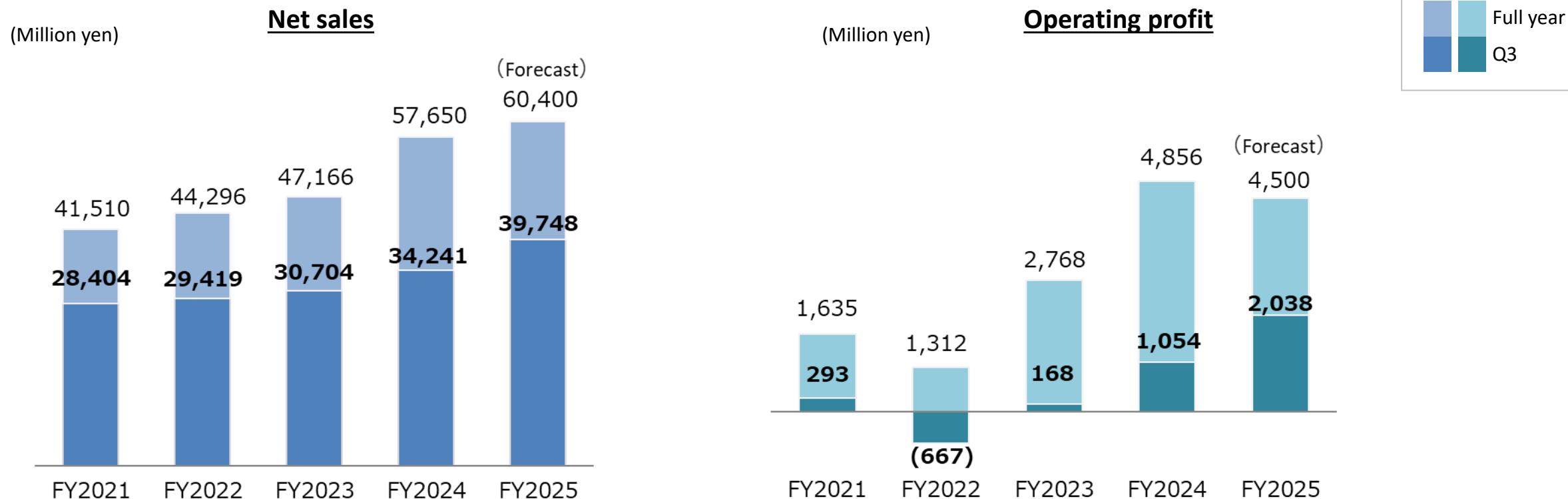
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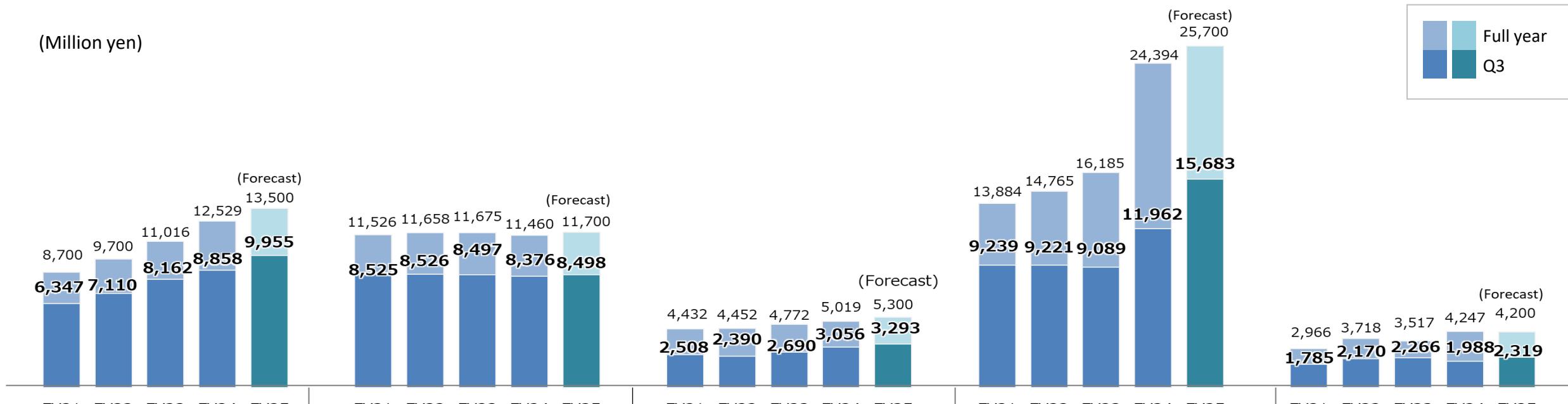
- **Business Trends**
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## Changes in Net Sales and Operating Profit



(Million yen)	FY2021-Q3	FY2022-Q3	FY2023-Q3	FY2024-Q3	FY2025-Q3	Change	
						Amount	%
Net sales	28,404	29,419	30,704	34,241	39,748	+5,507	+16.1%
Operating profit	293	(667)	168	1,054	2,038	+984	+93.4%
Ordinary profit	577	(281)	346	1,229	2,184	+956	+77.8%
Profit attributable to owners of parent	507	(179)	118	932	1,739	+806	+86.5%

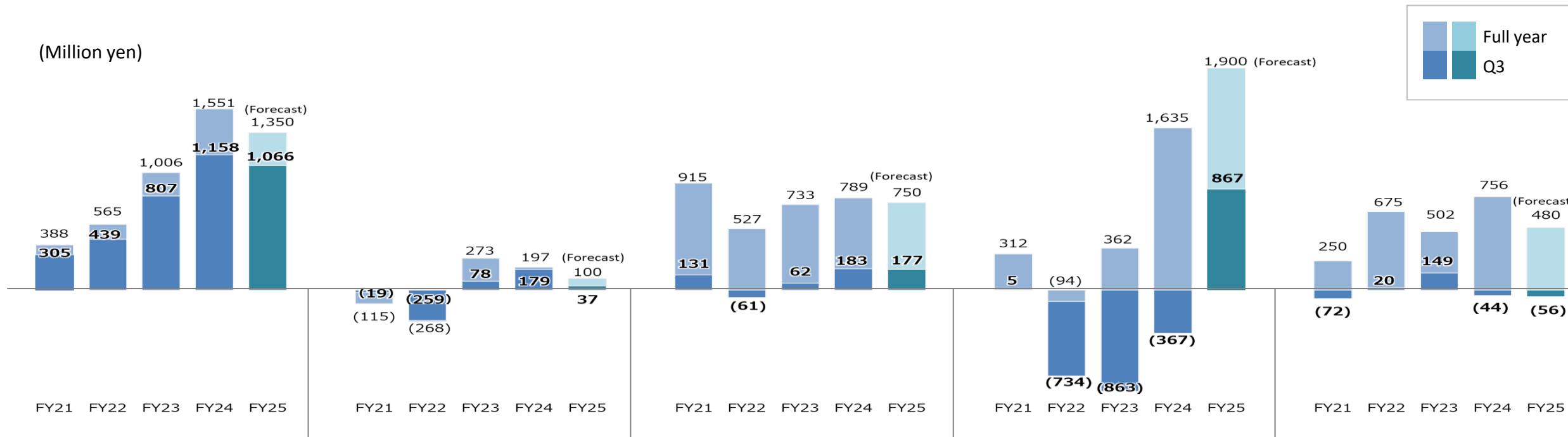
## Changes in Net Sales by Segment



(Million yen)	FY2021-Q3	FY2022-Q3	FY2023-Q3	FY2024-Q3	FY2025-Q3	Change Amount	Change %
Marine Systems	6,347	7,110	8,162	8,858	9,955	+1,096	+12.4%
Hydraulics & Pneumatics	8,525	8,526	8,497	8,376	8,498	+121	+1.4%
Fluid Measurement Equipment	2,508	2,390	2,690	3,056	3,293	+237	+7.8%
Defense & Communications Equipment	9,239	9,221	9,089	11,962	15,683	+3,721	+31.1%
Others	1,785	2,170	2,266	1,988	2,319	+331	+16.6%

\*Segment sales are presented on a pre-adjustment basis.

## Changes in Operating Profit by Segment



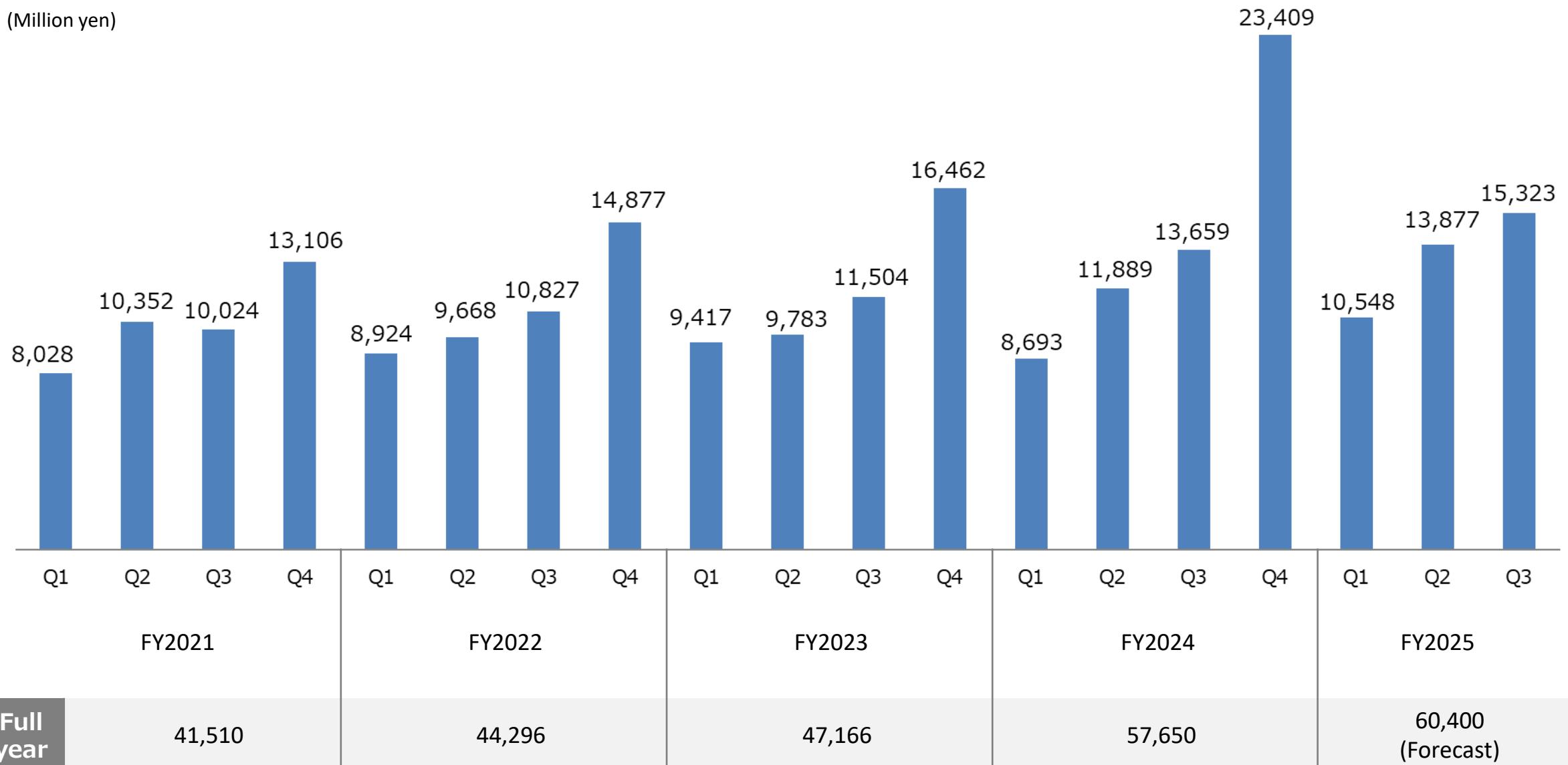
(Million yen)	FY2021-Q3	FY2022-Q3	FY2023-Q3	FY2024-Q3	FY2025-Q3	Amount	Change	%
Marine Systems	305	439	807	1,158	1,066	-92	-92	-8.0%
Hydraulics & Pneumatics	(19)	(259)	78	179	37	-142	-142	-79.5%
Fluid Measurement Equipment	131	(61)	62	183	177	-6	-6	-3.1%
Defense & Communications Equipment	5	(734)	(863)	(367)	867	+1,234	+1,234	-
Others	(72)	20	149	(44)	(56)	-12	-12	-

\*Segment operating profits are presented on a pre-adjustment basis.

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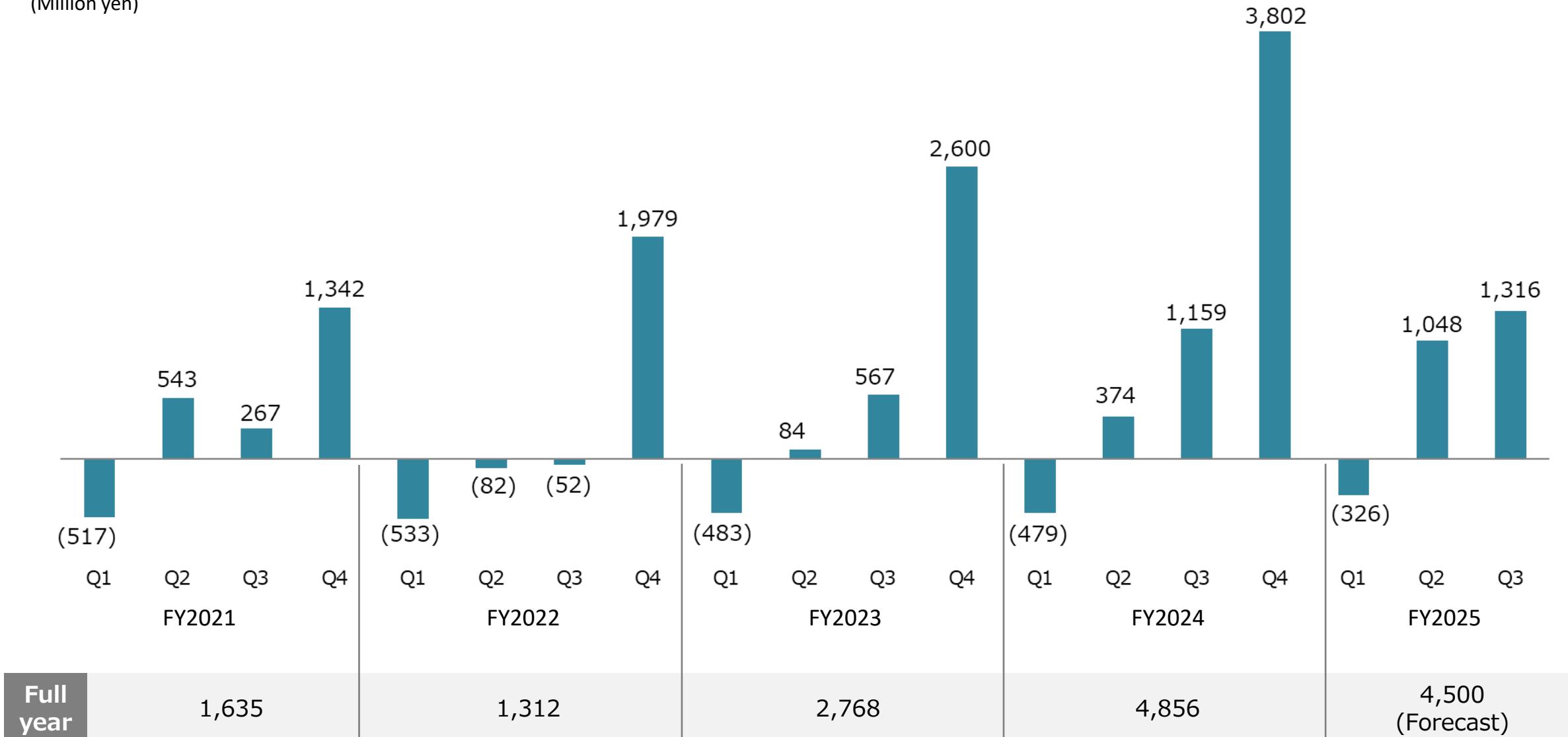
## Quarterly Changes in Net Sales

(Million yen)



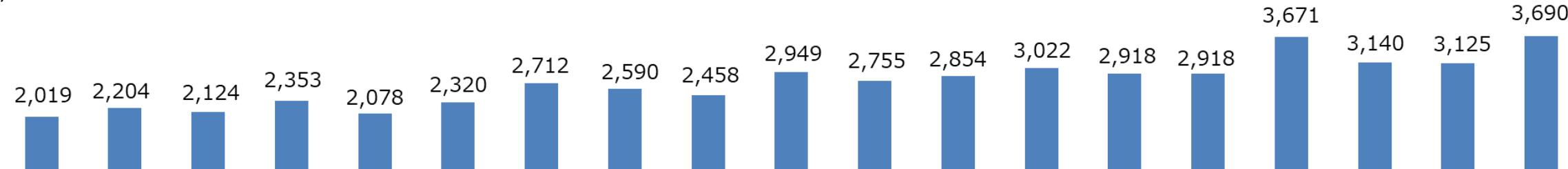
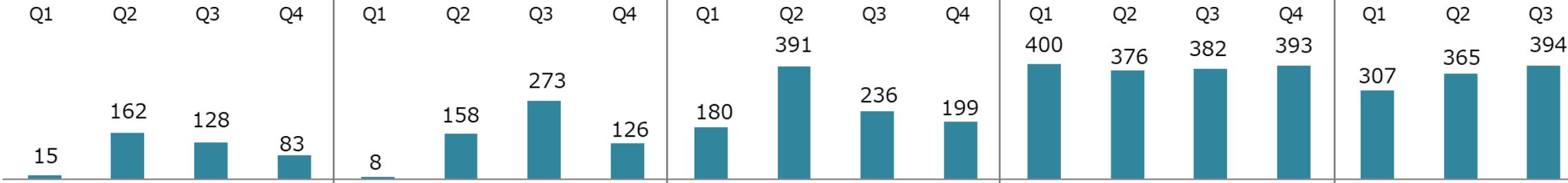
## Quarterly Changes in Operating Profit

(Million yen)



## Quarterly Changes in Net Sales and Operating Profit by Segment [Marine Systems]

(Million yen)

Net salesOperating profit

FY2021

FY2022

FY2023

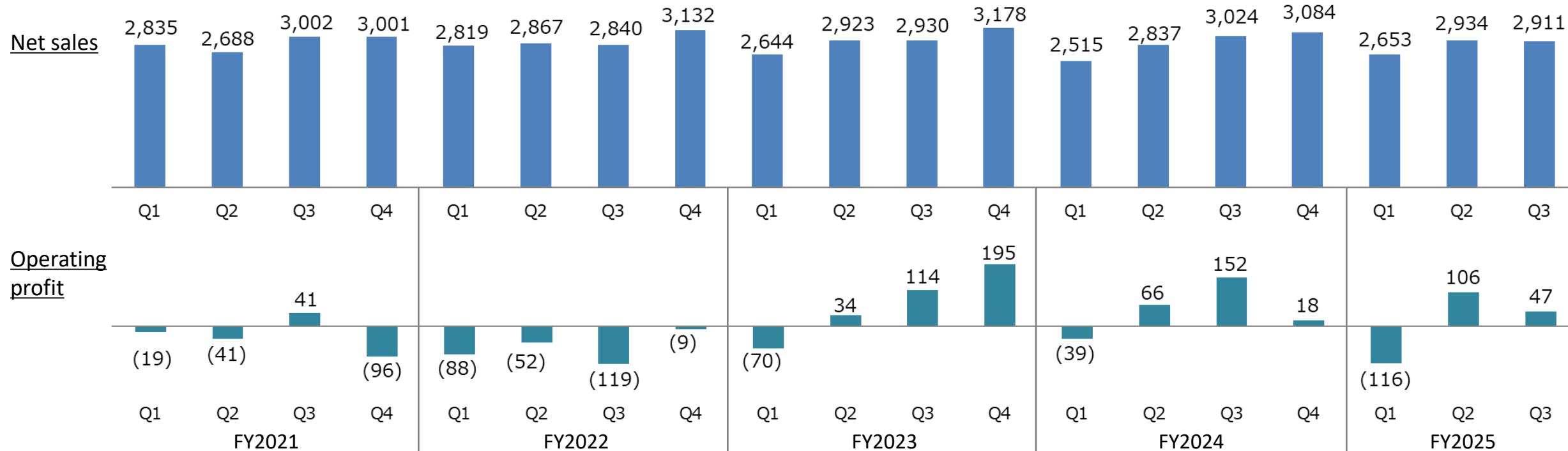
FY2024

FY2025

	FY2021		FY2022		FY2023		FY2024		FY2025	
	Net sales	Operating profit	Net sales	Operating profit						
Q1	2,019	15	2,078	8	2,458	180	3,022	400	3,140	307
Q2	2,204	162	2,320	158	2,949	391	2,918	376	3,125	365
Q3	2,124	128	2,712	273	2,755	236	2,918	382	3,690	394
Q4	2,353	83	2,590	126	2,854	199	3,671	393		
Full year	8,700	388	9,700	565	11,016	1,006	12,529	1,551	(Forecast) 13,500	(Forecast) 1,350

## Quarterly Changes in Net Sales and Operating profit by Segment [Hydraulics and Pneumatics]

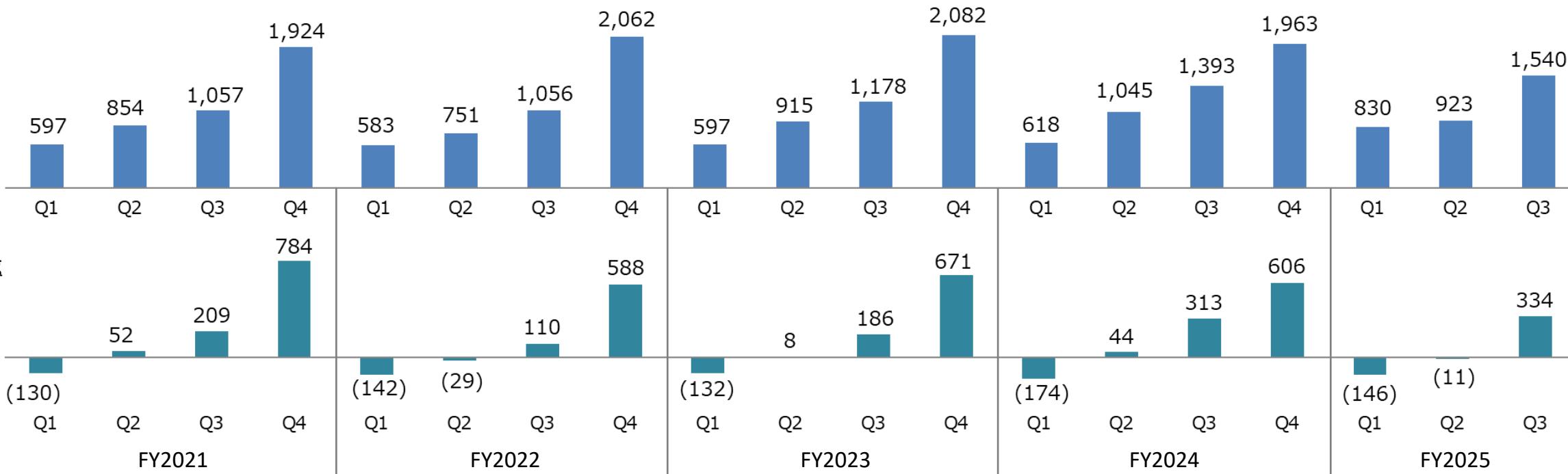
(Million yen)



	FY2021		FY2022		FY2023		FY2024		FY2025	
	Net sales	Operating profit	Net sales	Operating profit						
Q1	2,835	(19)	2,819	(88)	2,644	(70)	2,515	(39)	2,653	(116)
Q2	2,688	(41)	2,867	(52)	2,923	34	2,837	66	2,934	106
Q3	3,002	41	2,840	(119)	2,930	114	3,024	152	2,911	47
Q4	3,001	(96)	3,132	(9)	3,178	195	3,084	18		
Full year	11,526	(115)	11,658	(268)	11,675	273	11,460	197	(Forecast) 11,700	(Forecast) 100

## Quarterly Changes in Net Sales and Operating profit by Segment [Fluid Measurement Equipment]

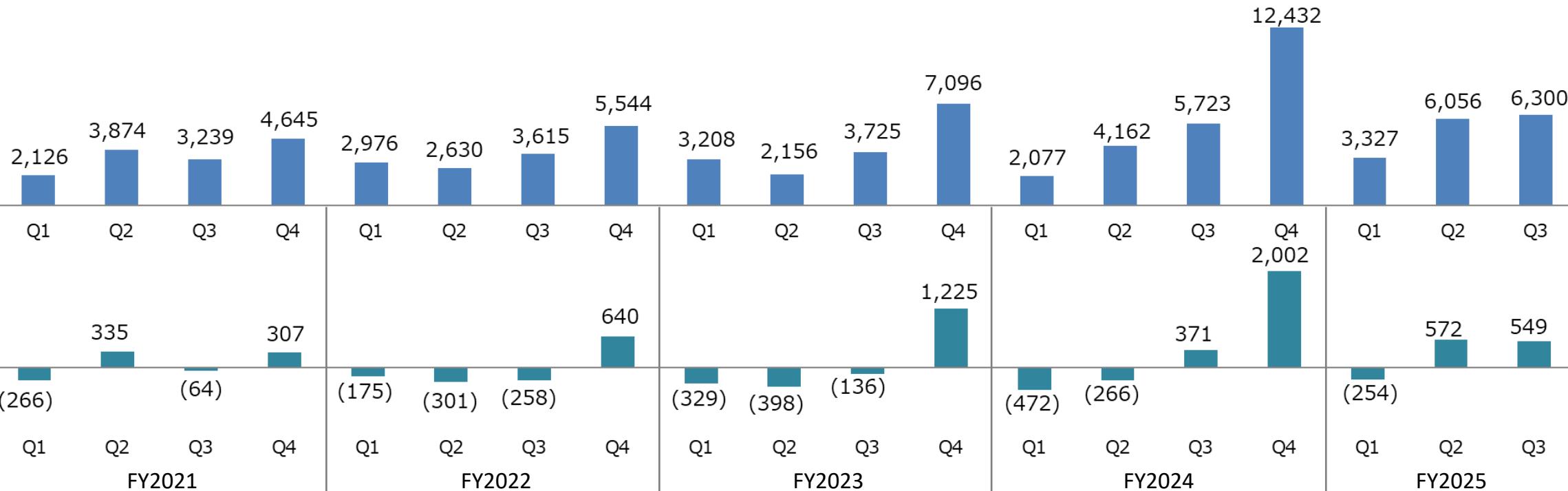
(Million yen)

Net salesOperating profit

	FY2021		FY2022		FY2023		FY2024		FY2025	
	Net sales	Operating profit	Net sales	Operating profit						
Q1	597	(130)	583	(142)	597	(132)	618	(174)	830	(146)
Q2	854	52	751	(29)	915	8	1,045	44	923	(11)
Q3	1,057	209	1,056	110	1,178	186	1,393	313	1,540	334
Q4	1,924	784	2,062	588	2,082	671	1,963	606		
Full year	4,432	915	4,452	527	4,772	733	5,019	789	(Forecast) 5,300	(Forecast) 750

# Quarterly Changes in Net Sales and Operating profit by Segment [Defense & Communications Equipment]

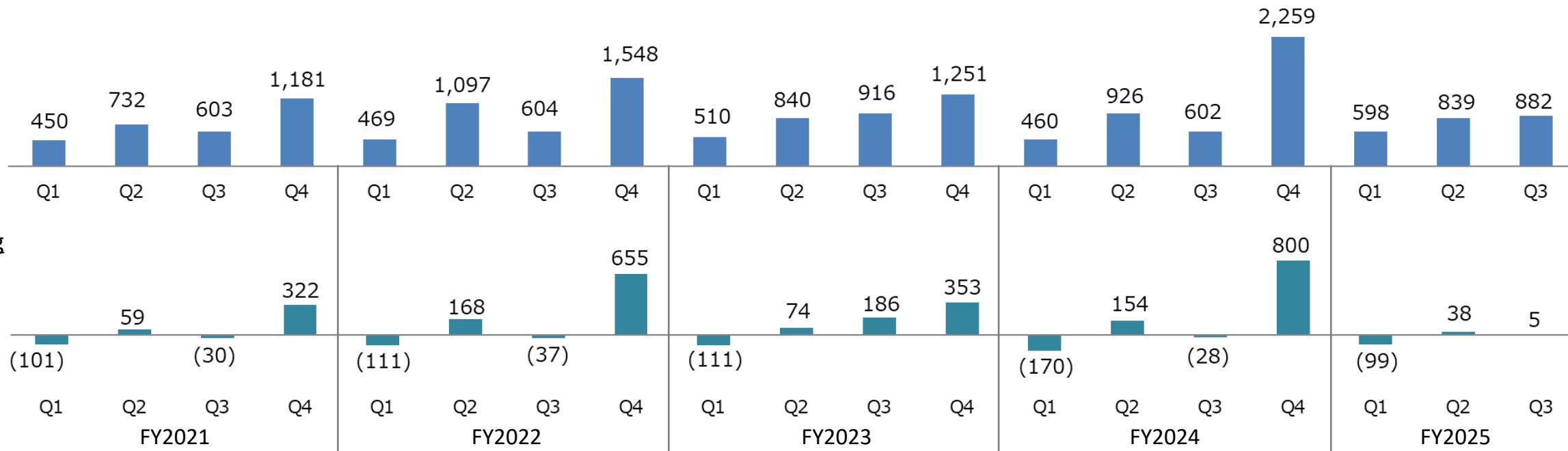
(Million yen)

Net sales

	FY2021		FY2022		FY2023		FY2024		FY2025	
	Net sales	Operating profit	Net sales	Operating profit						
Q1	2,126	(266)	2,976	(175)	3,208	(329)	2,077	(472)	3,327	(254)
Q2	3,874	335	2,630	(301)	2,156	(398)	4,162	(266)	6,056	572
Q3	3,239	(64)	3,615	(258)	3,725	(136)	5,723	371	6,300	549
Q4	4,645	307	5,544	640	7,096	1,225	12,432	2,002		
Full year	13,884	312	14,765	(94)	16,185	362	24,394	1,635	(Forecast) 25,700	(Forecast) 1,900

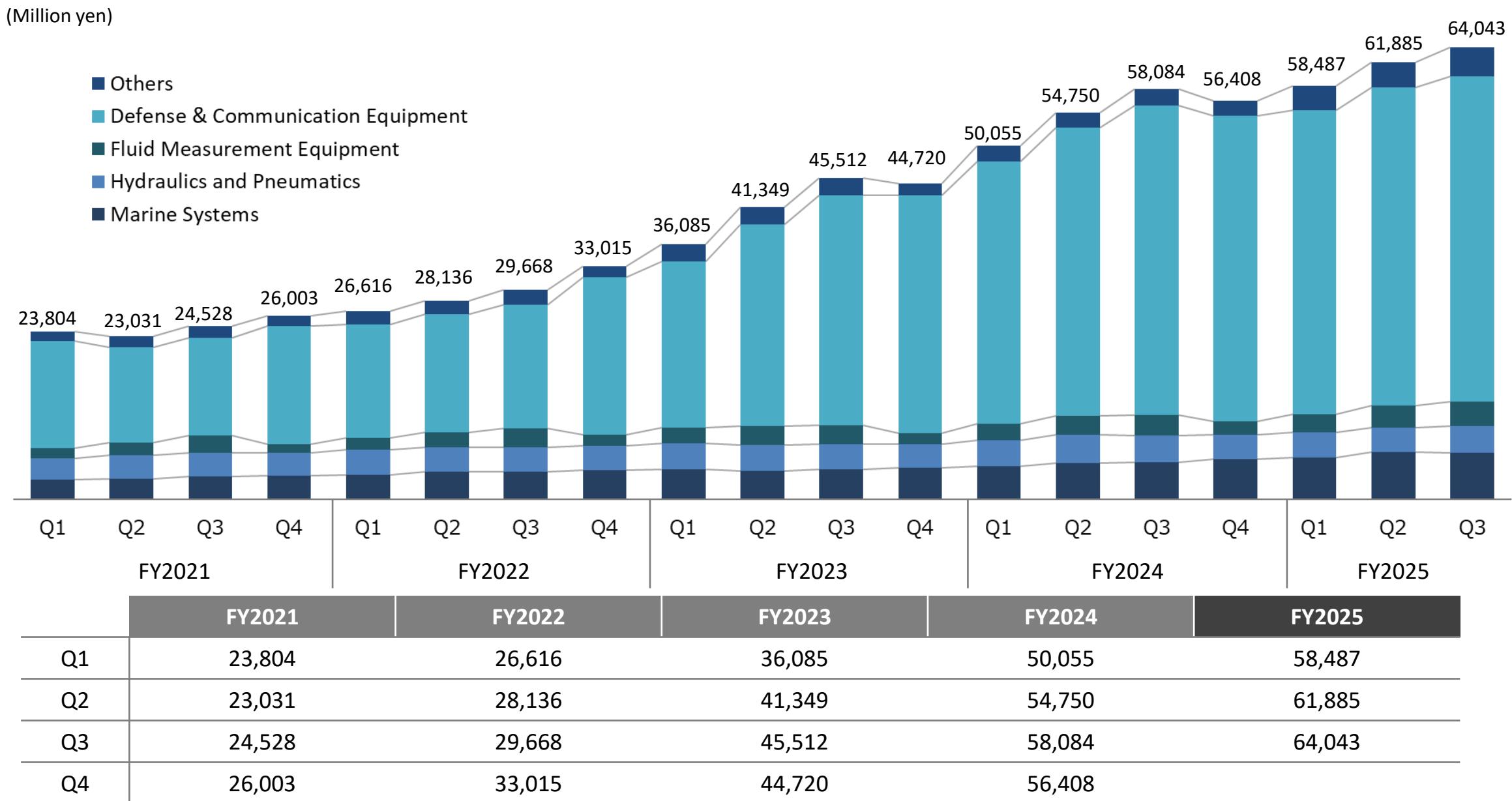
## Quarterly Changes in Net Sales and Operating profit by Segment [Others]

(Million yen)

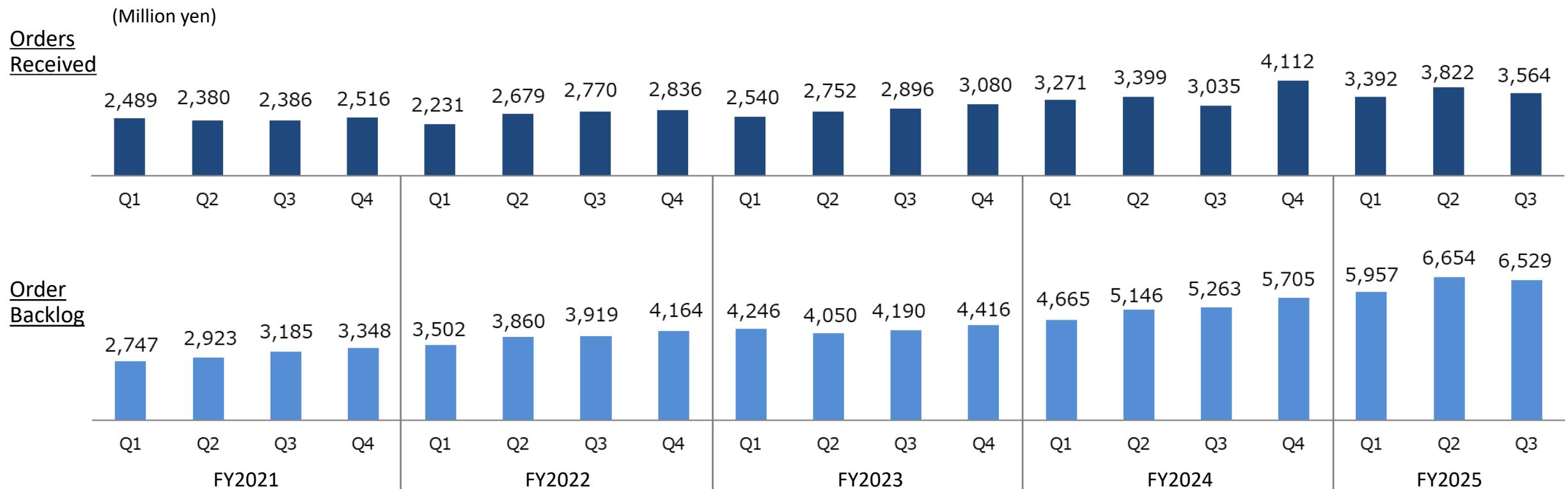
Net salesOperating profit

	FY2021		FY2022		FY2023		FY2024		FY2025	
	Net sales	Operating profit	Net sales	Operating profit						
Q1	450	(101)	469	(111)	510	(111)	460	(170)	598	(99)
Q2	732	59	1,097	168	840	74	926	154	839	38
Q3	603	(30)	604	(37)	916	186	602	(28)	882	5
Q4	1,181	322	1,548	655	1,251	353	2,259	800		
Full year	2,966	250	3,718	675	3,517	502	4,247	756	(Forecast) 4,200	(Forecast) 480

## Quarterly Changes in Order Backlog

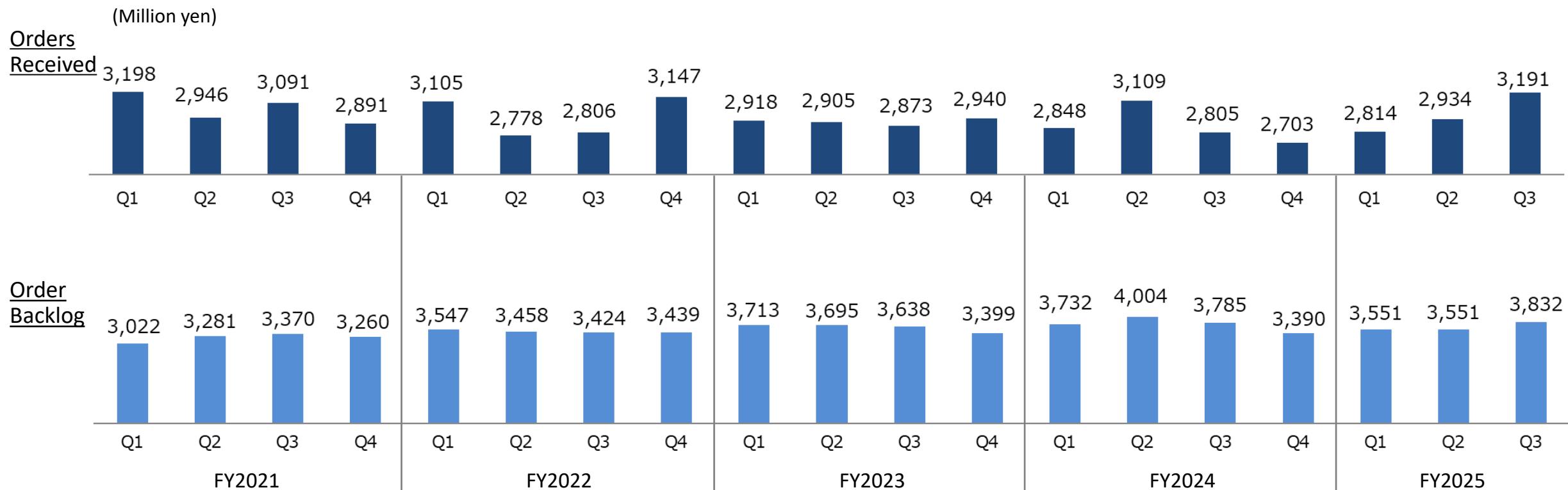


## Quarterly Changes in Order Backlog by Segment [Marine Systems]



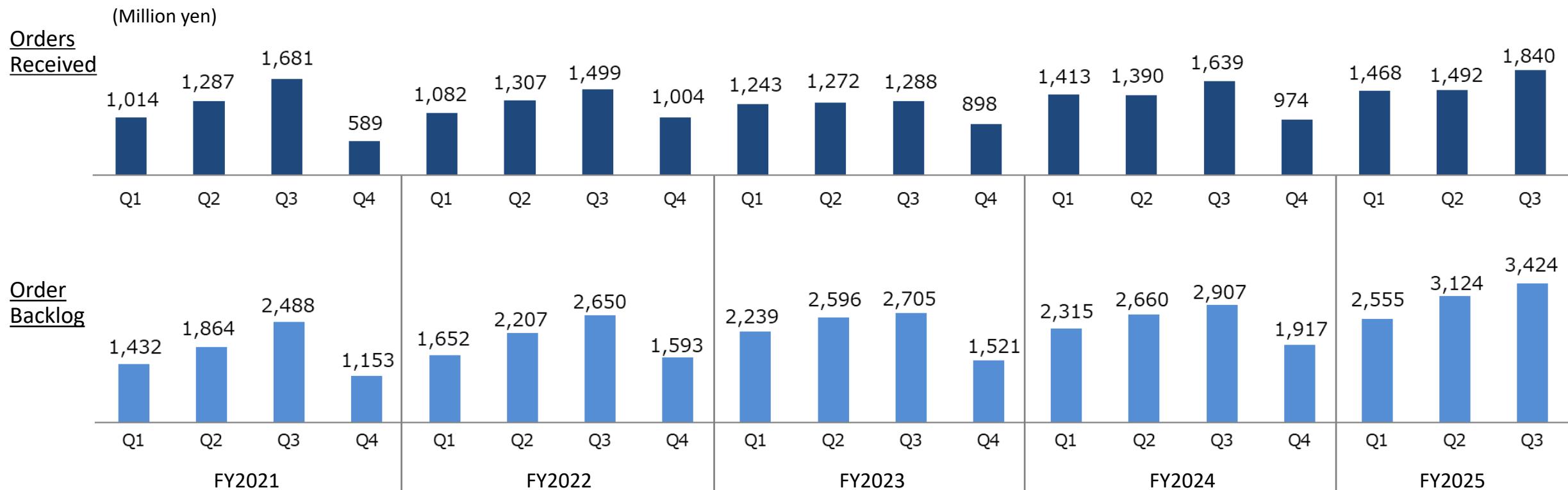
	FY2021		FY2022		FY2023		FY2024		FY2025	
	Orders Received	Order Backlog								
Q1	2,489	2,747	2,231	3,502	2,540	4,246	3,271	4,665	3,392	5,957
Q2	2,380	2,923	2,679	3,860	2,752	4,050	3,399	5,146	3,822	6,654
Q3	2,386	3,185	2,770	3,919	2,896	4,190	3,035	5,263	3,564	6,529
Q4	2,516	3,348	2,836	4,164	3,080	4,416	4,112	5,705		
Full year	9,772	3,348	10,516	4,164	11,268	4,416	13,817	5,705		

## Quarterly Changes in Order Backlog by Segment [Hydraulics and Pneumatics]



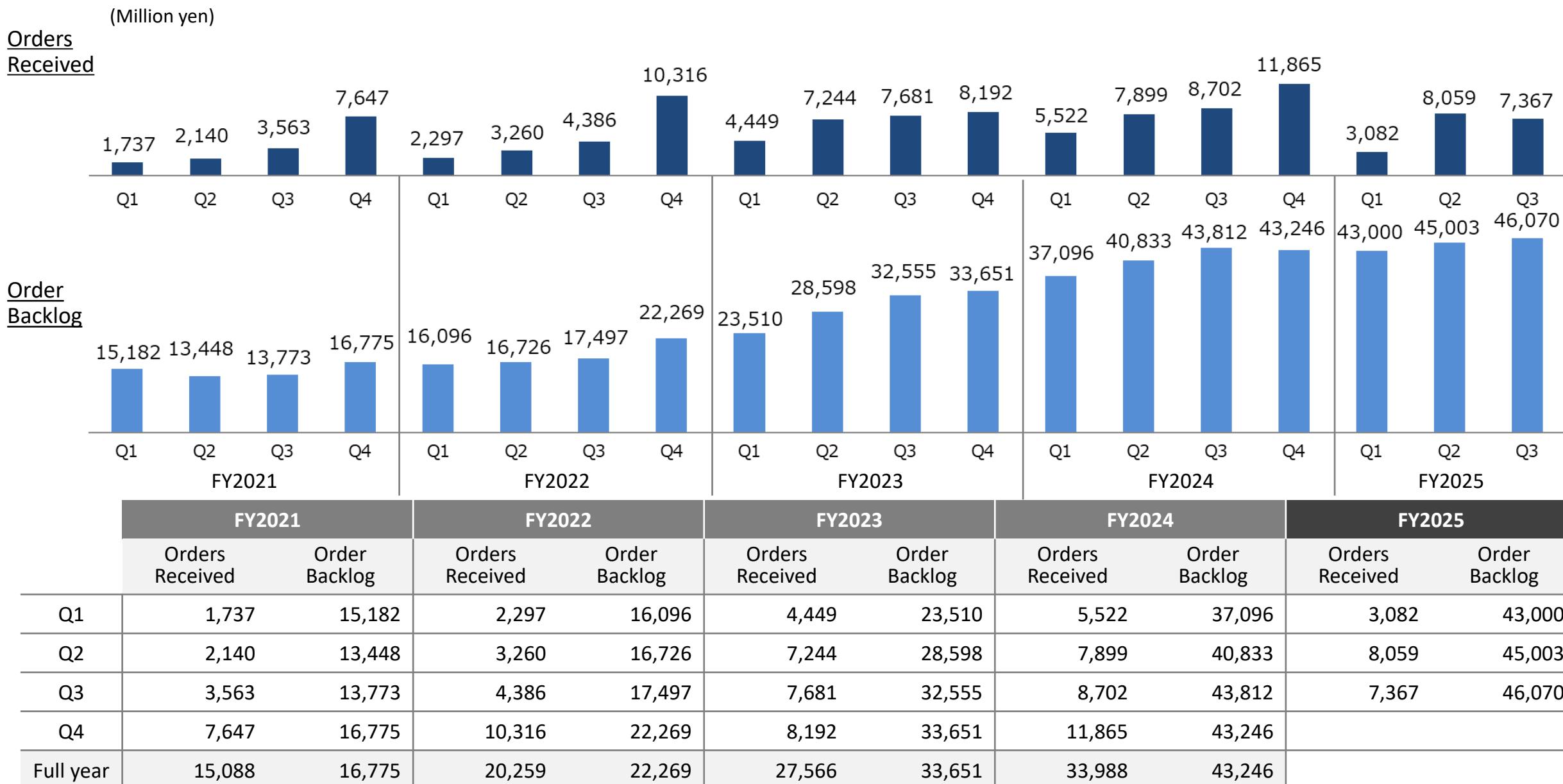
	FY2021		FY2022		FY2023		FY2024		FY2025	
	Orders Received	Order Backlog								
Q1	3,198	3,022	3,105	3,547	2,918	3,713	2,848	3,732	2,814	3,551
Q2	2,946	3,281	2,778	3,458	2,905	3,695	3,109	4,004	2,934	3,551
Q3	3,091	3,370	2,806	3,424	2,873	3,638	2,805	3,785	3,191	3,832
Q4	2,891	3,260	3,147	3,439	2,940	3,399	2,703	3,390		
Full year	12,126	3,260	11,836	3,439	11,635	3,399	11,466	3,390		

## Quarterly Changes in Order Backlog by Segment [Fluid Measurement Equipment]

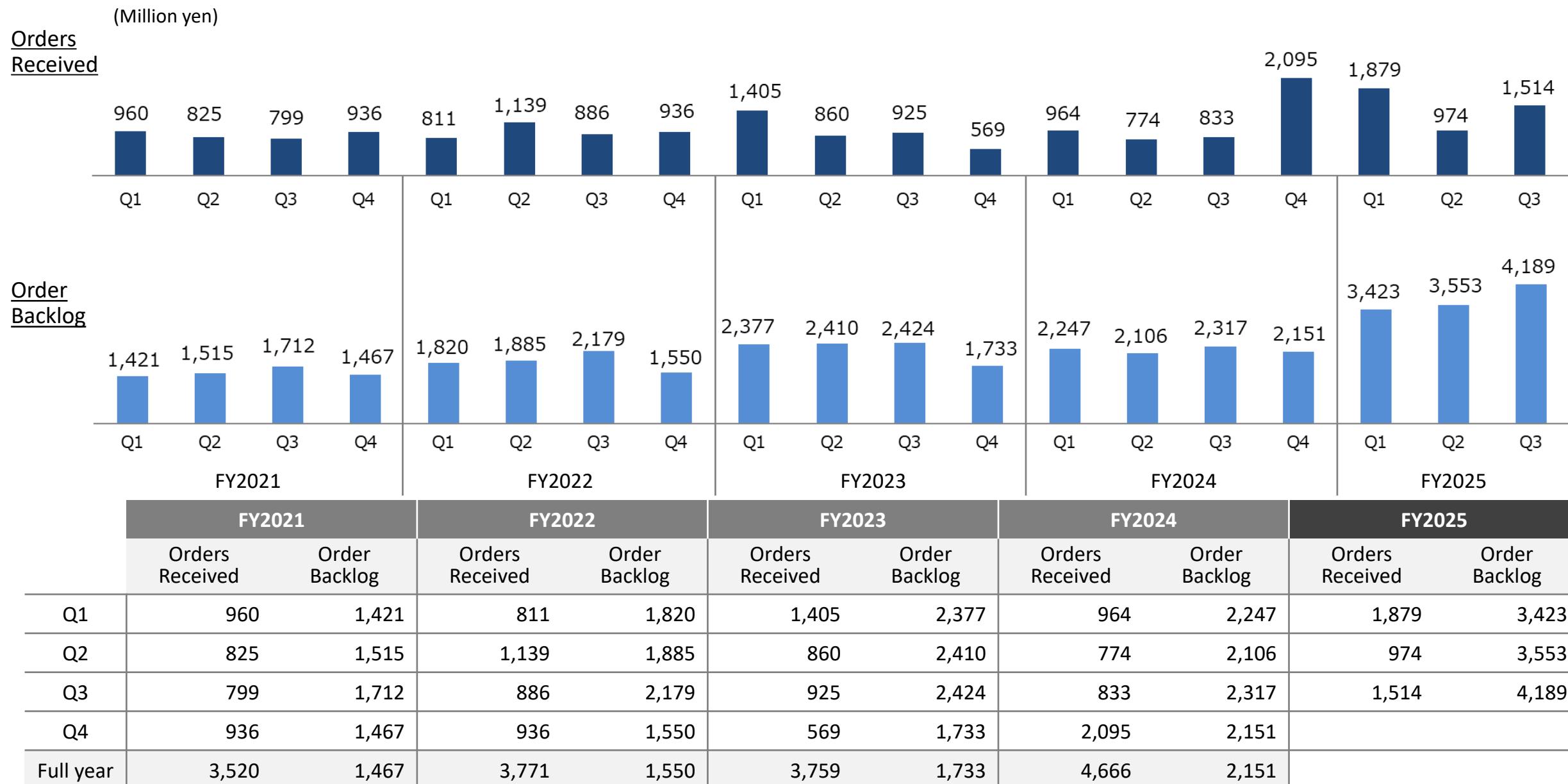


	FY2021		FY2022		FY2023		FY2024		FY2025	
	Orders Received	Order Backlog								
Q1	1,014	1,432	1,082	1,652	1,243	2,239	1,413	2,315	1,468	2,555
Q2	1,287	1,864	1,307	2,207	1,272	2,596	1,390	2,660	1,492	3,124
Q3	1,681	2,488	1,499	2,650	1,288	2,705	1,639	2,907	1,840	3,424
Q4	589	1,153	1,004	1,593	898	1,521	974	1,917		
Full year	4,571	1,153	4,892	1,593	4,700	1,521	5,415	1,917		

## Quarterly Changes in Order Backlog by Segment [Defense & Communications Equipment]



## Quarterly Changes in Order Backlog by Segment (Others)



## Quarterly Changes in Order Backlog by Segment (Table)

Million yen		FY2021	FY2022	FY2023	FY2024	FY2025
Marine Systems	Q1	2,747	3,502	4,246	4,665	5,957
	Q2	2,923	3,860	4,050	5,146	6,654
	Q3	3,185	3,919	4,190	5,263	6,529
	Q4	3,348	4,164	4,416	5,705	
Hydraulics and Pneumatics	Q1	3,022	3,547	3,713	3,732	3,551
	Q2	3,281	3,458	3,695	4,004	3,551
	Q3	3,370	3,424	3,638	3,785	3,832
	Q4	3,260	3,439	3,399	3,390	
Fluid Measurement Equipment	Q1	1,432	1,652	2,239	2,315	2,555
	Q2	1,864	2,207	2,596	2,660	3,124
	Q3	2,488	2,650	2,705	2,907	3,424
	Q4	1,153	1,593	1,521	1,917	
Defense & Communications Equipment	Q1	15,182	16,096	23,510	37,096	43,000
	Q2	13,448	16,726	28,598	40,833	45,003
	Q3	13,773	17,497	32,555	43,812	46,070
	Q4	16,775	22,269	33,651	43,246	
Others	Q1	1,421	1,820	2,377	2,247	3,423
	Q2	1,515	1,885	2,410	2,106	3,553
	Q3	1,712	2,179	2,424	2,317	4,189
	Q4	1,467	1,550	1,733	2,151	

## Condensed Balance Sheet

	(Million yen)	As of March 31, 2025	As of Dec 31, 2025	Change
<b>Assets</b>				
Current assets		56,190	56,822	+632
(Inventories)		23,970	29,302	+5,332
Non-current assets		20,307	24,100	+3,792
(Property, plant and equipment)		9,709	12,153	+2,444
<b>Total assets</b>		<b>76,497</b>	<b>80,921</b>	<b>+4,424</b>
<b>Liabilities</b>				
Current liabilities		24,060	27,729	+3,669
(Short-term borrowings)		10,417	14,130	+3,713
Non-current liabilities		11,430	10,794	-636
(Long-term borrowings)		9,062	8,392	-670
<b>Total liabilities</b>		<b>35,490</b>	<b>38,523</b>	<b>+3,033</b>
<b>Net assets</b>				
Shareholders' equity		36,180	37,356	+1,176
Accumulated other comprehensive income		4,238	4,510	+272
<b>Total net assets</b>		<b>41,007</b>	<b>42,398</b>	<b>+1,392</b>
<b>Total liabilities and net assets</b>		<b>76,497</b>	<b>80,921</b>	<b>+4,424</b>
<b>Equity ratio</b>		<b>52.8%</b>	<b>51.7%</b>	<b>-1.1pt</b>

## Contents

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1. Summary of Financial Results for Q3 of FY2025
2. Full-Year Forecast for FY2025
3. Topics

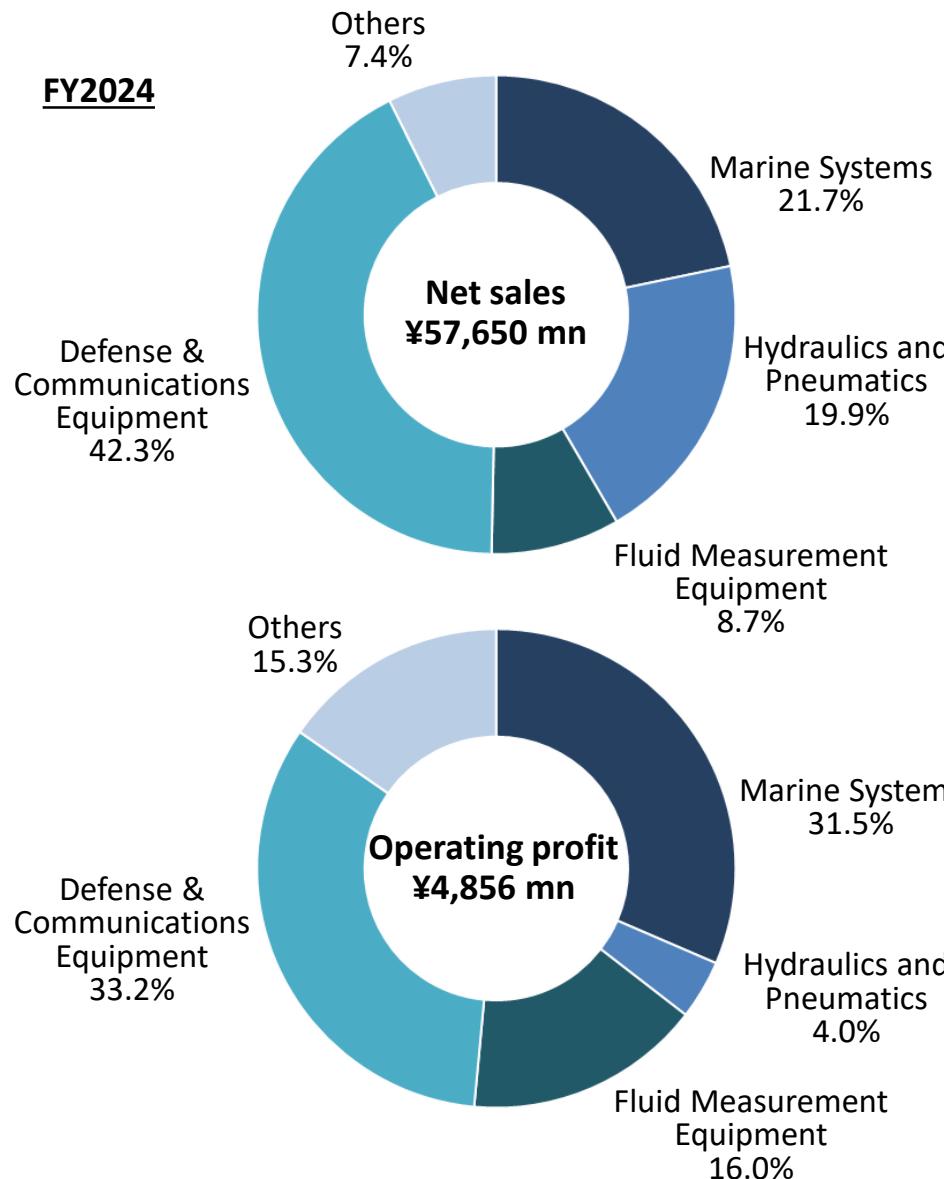
## References

- Business Trends
- **Our Businesses**

## Principal Businesses of TOKYO KEIKI Group

TOKYO KEIKI Group's businesses are divided into four segments and others, and there are 11 businesses within these segments.

**FY2024**

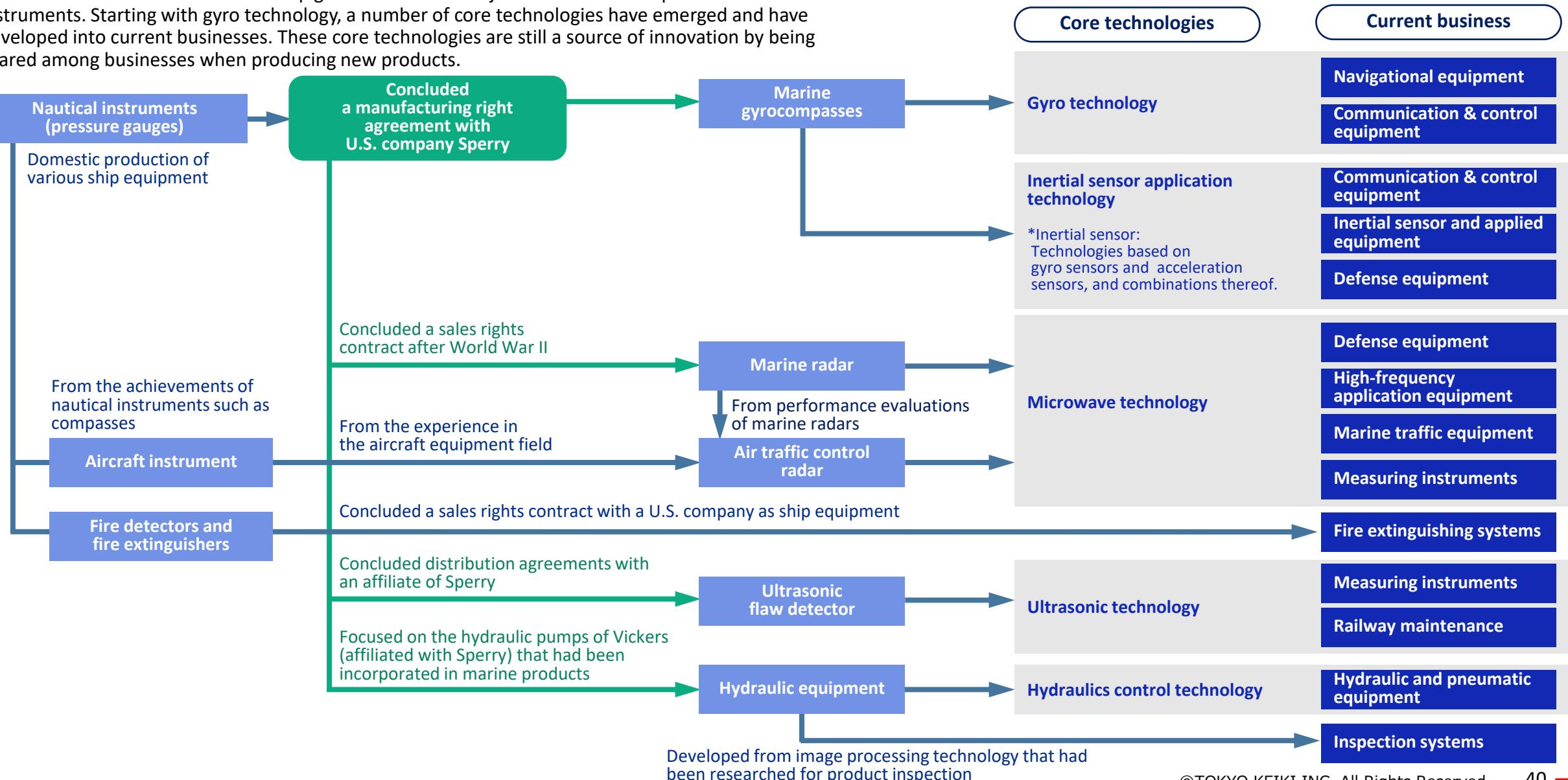


Segment (4+ Others)	Business (11)
Marine Systems Business	<ul style="list-style-type: none"> <li>■ Navigational equipment</li> </ul>
Hydraulics and Pneumatics Business	<ul style="list-style-type: none"> <li>■ Hydraulic and pneumatic equipment</li> </ul>
Fluid Measurement Equipment Business	<ul style="list-style-type: none"> <li>■ Measuring instruments</li> <li>■ Fire extinguishing systems</li> </ul>
Defense & Communications Equipment Business	<ul style="list-style-type: none"> <li>■ Defense equipment</li> <li>■ Marine traffic equipment</li> <li>■ Inertial sensor and applied equipment</li> <li>■ High-frequency application equipment (microwave applied equipment)</li> <li>■ Communication &amp; control equipment</li> </ul>
Others	<ul style="list-style-type: none"> <li>■ Inspection systems</li> <li>■ Railway maintenance</li> </ul>

\*Segment ratio of net Sales and operating profit sales are presented on a pre-adjustment basis

# History of Creation of Core Technologies

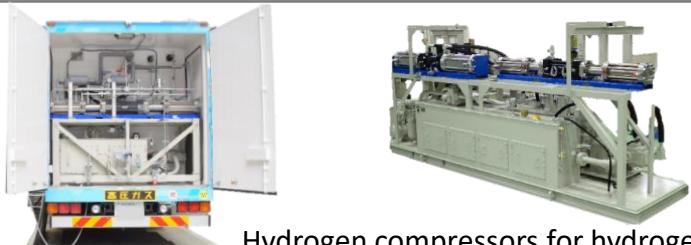
The business of the TOKYO KEIKI Group goes back to the Meiji Era and the development of nautical instruments. Starting with gyro technology, a number of core technologies have emerged and have developed into current businesses. These core technologies are still a source of innovation by being shared among businesses when producing new products.



# Marine Systems Business

Navigational equipment	Contributing to safe navigation and energy-saving ship steering.	Market share
Navigational equipment	 <p>Marine autopilots for steering systems, such as automatic rudders, etc.</p> <p>Marine gyrocompasses that indicate the direction of a ship's heading</p> <p>Fiber Optic Gyrocompass (FOG) without moving parts for periodic replacement of the sensor</p> <p>Electronic Chart Display and Information Systems (ECDIS) that display navigational charts in real time</p> <p>■ Offering a complete lineup of essential marine systems for ships and supplying them globally.</p> <p>■ Pioneer in marine systems as the first in Japan to manufacture marine radars, gyrocompasses, and autopilots.</p>	<p>Marine gyrocompasses and autopilots</p> <p><b>More than 60%</b> of the global commercial vessels market</p> <p><b>More than 80%</b> of the domestic coastal vessels market.</p>
	 <p>■ As a leader in marine gyrocompasses and autopilots, we have also participated in the fully autonomous ship development project and the next-generation wind-powered vessel project, which contributes to reducing GHG emissions.</p> <p><b>MEGURI 2040</b> THE NIPPON FOUNDATION</p> <p>DFFAS</p> <p>"DFFAS Project for Realizing Fully Autonomous Ships"</p>  <p>■ As a leader in marine gyrocompasses and autopilots, we have also participated in the fully autonomous ship development project and the next-generation wind-powered vessel project, which contributes to reducing GHG emissions.</p> <p>WIND CHALLENGER</p> <p>"Wind Challenger Project"</p>	

# Hydraulics and Pneumatics Business

Hydraulic and pneumatic Equipment	Supporting the manufacturing floor and frontline of infrastructure.			Market share
For industrial machinery	 <p>Direct drive pump control system for flow rate and pressure level control</p>  <p>Compact power unit widely used as a hydraulic power source for machine tools and general industrial machinery</p>  <p>Solenoid directional valve for various hydraulic equipment</p>			Approx. 40% of the domestic market for plastic injection molding machines
For construction machinery	 <p>Electric direct control piston pumps for construction machinery</p>  <p>Programmable Logic Controller (PLC) for construction machinery</p>  <p>Displays for construction machinery</p>			
Utilization of hydrogen energy	 <p>Hydrogen compressors for hydrogen filling stations</p>  <p>Split module hydrogen compression packages</p>			

# Fluid Measurement Equipment Business

Measuring instruments	Protecting life and human life: Contributing to the safety of life through water resource management and river disaster prevention.	Market share
Flow monitoring	 <p>Ultrasonic flowmeters for monitoring water supply, agricultural water, and industrial water</p> <p>■ The first pioneer in the world to commercialize ultrasonic flowmeters. ■ Our ultrasonic flowmeters are used to monitor flow rates in water and sewerage systems as well as agricultural water pipelines.</p>  <p>Easy-to-install, easy-to-setup Ultrasonic flowmeters</p>  <p>A millimeter-wave radar level gauge featuring a narrow beam for enhanced measurement stability</p>	<b>Over 60%</b> of the market for domestic water and sewerage systems and agricultural water.
Land disaster prevention	 <p>Crisis management water gauges that provide early detection of rising river levels</p> <p>■ Systems use microwave level gauges to protect lives from the spate of river and urban flooding.</p>  <p>Flood-control level gauges that indicate the risk of urban flood damage caused by sewage overflowing from manholes</p>	
Fire extinguishing systems	<p><b>Protecting against fires:</b> <b>Gas-based fire extinguishing systems are widely used in facilities that are strictly prohibited from getting wet</b></p>  <p>Gas-based fire extinguishing systems are widely used in parking garages, museums, art museums, office buildings and factories with printing machinery, etc., where the use of water or foam-based fire extinguishers is not suitable.</p> <p>■ Miscellaneous gas-based fire extinguishing systems, developed from our (Japan's first) inert gas fire extinguisher systems, contribute to safe living.</p>	

# Defense & Communications Equipment Business

Defense equipment	Contributing to national defense: Our strength lies in microwave application technologies and inertial sensor technologies.	Market share
	 <p>◀ Photo courtesy of Satoshi Akatsuka, IKAROS PUBLICATIONS, LTD.</p>  <p>Radar warning receivers that instantly analyze radio waves around aircraft and warn pilot of threat radar signals</p> <p>Inertial navigation system using high-precision ring laser gyro, installed on submarines that cannot use any external signals such as GPS for azimuth measurement</p>  <p>Air data computer (ADC) that calculates the altitude and speed of the aircraft. This is mounted on Blue Impulse aircrafts</p> <p>■ Developing, producing, and providing repairs and maintenance for defense avionics equipment and warship navigation systems.</p>	
Marine traffic equipment	Contributing to safe vessel navigation: Providing maritime monitoring systems that can be called a “marine traffic control tower”.	Market share
	 <p>Maritime surveillance radar installed at the Umihotaru Parking Area in Tokyo Bay</p> <p>VTS systems responsible for monitoring operations at Vessel Traffic Service Centers deployed in seven ports across Japan</p> <p>*1 VTS: Vessel Traffic Services *2 AIS: Automatic Identification System (System for exchanging information between vessels, as well as between vessels and navigation aid facilities)</p> <p>■ VTS<sup>*1</sup> systems including the maritime surveillance radars and AIS<sup>*2</sup> information management equipment, which are required for maritime traffic control operations on congested waterways.</p> <p>■ VTS radars to the gulf coasts and rivers in Europe as well.</p>	<b>100% share</b> of VTS systems in Vessel Traffic Service Centers nationwide

# Defense & Communications Equipment Business

Inertial sensor and applied equipment	Contributing to smart agriculture and disaster prevention systems through combining inertial sensors and control technologies.	Market share
	<p> Seismic accelerometer essential for measuring seismic magnitude</p> <p> Straight-line assistance for agricultural vehicles to reduce the burden of working on the farm</p> <ul style="list-style-type: none"> <li>■ Promoting smart agriculture with straight-line assistance for agricultural vehicles that integrates gyro technology, inertial sensors, and proprietary software technology.</li> <li>■ Contributing to national disaster prevention with accelerometers used in seismometers for the Japan Meteorological Agency.</li> </ul>	Our share of accelerometers used in seismometers for the Japan Meteorological Agency is <b>approx. 80%</b>
High-frequency application equipment	<b>Entering into advanced industries through contributing to semiconductor production equipment components and space business, making full use of microwave application technologies.</b>	
	<p> Solid-state microwave power supply used for next-generation semiconductor production equipment</p> <p> Synthetic aperture radar (SAR) satellite with the microwave amplifier onboard</p> <ul style="list-style-type: none"> <li>■ Solid-state microwave power supplies used in semiconductor production equipment to achieve semiconductor miniaturization.</li> <li>■ Providing microwave amplifiers that amplify radar signals emitted from SAR satellites toward the earth's surface.</li> </ul>	
Communication & control equipment	<b>Improving broadcasting quality by utilizing technologies such as gyro sensors, accelerometers, and magnetic azimuth sensors.</b>	
	<p> Antenna directioning systems which continuously grasp the position and attitude directions of helicopters, control relay antennas toward receiving stations, and transmit video without interruption</p> <p> Camera stabilizer installed on relay vehicles for marathons and news helicopters used by broadcasting stations</p> <ul style="list-style-type: none"> <li>■ Achieving stable video transmission through attitude control equipment mounted on news helicopters and relay vehicles.</li> <li>■ Ensuring reliable transmission of aerial footage with antenna directioning systems mounted on news helicopters of domestic TV stations.</li> </ul>	Antenna directioning systems are mounted on <b>more than 90%</b> of news helicopters owned by domestic TV stations

## Others (Inspection/Railroad)

Printing inspection equipment	Contributing to improving the quality of printing: Detecting printing defects and material surface problems through high-precision image processing technologies.	Market share
	 <p>Print quality inspection device that ensures print quality by detecting print defects</p> <p> <span style="color: #000000;">■</span> Achieving high-speed and real-time image processing with in-house developed chips.  <span style="color: #000000;">■</span> Automatically detecting printing errors and foreign matter contamination at high speed to improve work efficiency and eliminate material waste.         </p>	 <p>Material inspection equipment that detects flaws and foreign matter contaminations in plain materials such as films, nonwoven fabrics, and metal foils</p> <p><b>A domestic market leader</b> for gravure printing inspection for flexible plastic materials</p>
Railway maintenance	<p><b>Contributing to safe operations of railways: In addition to our core ultrasonic technology, we leverage image processing, gyro technology, and inertial sensor technology for railway maintenance.</b></p>  <p>Ultrasonic rail inspection car that performs non-destructive inspections using ultrasonic technology</p> <p> <span style="color: #000000;">■</span> Supporting railway maintenance work with maintenance equipment and maintenance services such as ultrasonic rail flaw detectors and switch profile gauges.         </p>	  <p>Ultrasonic rail inspection cars for JR and private domestic railways</p> <p><b>over 70%</b></p>

## Cautionary Note on forward-looking information

The data and forecasts disclosed in this document are based on judgments and information available as of the date of publication. They are subject to change due to various factors and do not guarantee future performance or the achievement of the stated goals or forecasts. Additionally, the information contained herein may change in the future without notice.

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